



**Telix Pharmaceuticals Limited**  
ACN 616 620 369  
Suite 401, 55 Flemington Road  
North Melbourne  
Victoria, 3051  
Australia

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**Job Description: Territory Account Manager**  
**Type: Full Time**  
**Location: USA – NW Region (WA, OR, AK, ID, MT)**  
**Date: Immediate**

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#### About Telix Pharmaceuticals Limited

Telix is a clinical-stage biopharmaceutical company focused on the development of diagnostic and therapeutic products using Molecularly Targeted Radiation. Telix is headquartered in Melbourne, Australia with international operations in Belgium, Japan, and the U.S. Telix is developing a portfolio of clinical-stage products that address significant unmet medical needs in oncology and rare diseases. Our mission is to help patients with cancer live longer, better quality lives.

Telix's lead investigational product, Illuccix<sup>®</sup> for prostate cancer imaging, has been accepted for filing by the U.S. FDA, and is under priority evaluation by the Australian TGA. Telix is also progressing marketing authorisation applications for Illuccix<sup>®</sup> in the European Union and Canada. None of Telix's products have received a marketing authorisation in any jurisdiction.

#### Description

Telix is rapidly growing and looking to hire a *Territory Account Manager* (TAM) for the NW region of the US. The individual will cover areas in Washington, Oregon, Alaska, Idaho and Montana and become part of a dynamic new commercial team preparing for Telix's next exciting business phase.

The TAM is responsible for improving healthcare through diagnostic and therapeutic oncology solutions that improve clinical outcomes. This is an opportunity to engage with Nuclear Physicians, Radiologists, Oncologists, Urologists and PET Imaging sites to represent the Telix portfolio and deliver impact for customers and patients. This is a high-visibility, newly created role reporting directly to an Area Vice President (AVP) with the opportunity to work collaboratively with cross-functional teams to contribute to the achievement of the Group's strategic goals and mission.

This is a highly autonomous position and will require significant travel as well as regular interaction with global colleagues. To be successful in the TAM role, candidates must demonstrate an ability to balance individual and team responsibilities, strong organisational skills and agility in a changing environment. Other key requirements of the role include:

- Experience in either Nuclear Medicine, Oncology or Urology
- Product launch experience and developing and driving sales
- Experience working with third party companies
- Bachelor's degree **and** related industry experience
- Knowledge of the US reimbursement landscape

There will be up to 75% travel required for these positions.

Application deadline is **Sunday, September 26<sup>th</sup>**.

This is a unique opportunity to join a rapidly growing company on the brink of commercialisation, ready to deliver on the promise of nuclear medicine and improve the lives of people living with cancer.

*Agency support is not required for this role and no submissions will be considered.*