



**Telix Pharmaceuticals Limited**  
ACN 616 620 369  
Suite 401, 55 Flemington Road  
North Melbourne  
Victoria, 3051  
Australia

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**Job Description: Territory Account Manager**  
**Type: Full Time**  
**Location: USA – 16 roles available across the country**  
**Date: Immediate**

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#### About Telix Pharmaceuticals Limited

Telix Pharmaceuticals Limited (“Telix”, the “Company”) is an Australian public Company (ASX:TLX) headquartered in Melbourne with operations in Europe, the US and Japan. Our mission is to be a leading, global biopharmaceutical Company in the field of “theranostic” radiopharmaceuticals and the Company is currently developing a mid-late stage pipeline of products in oncology and rare diseases.

#### Description

Telix is rapidly growing and looking to hire 16 Territory Account Managers (TAM) across the US.

Our mission is to help patients with cancer live longer, better quality of lives. The Territory Account Manager is responsible for improving healthcare through diagnostic and therapeutic oncology solutions that improve clinical outcomes. This is an opportunity to engage with Nuclear Medicine, Radiologists, Oncologists, Urologists and PET Imaging sites to represent the Telix portfolio and deliver impact for customers and patients. These are high visibility, newly created roles reporting directly to an Area Vice President (AVP). TAMs will work collaboratively with AVPs and cross-functional teams to contribute to the achievement of the Group’s strategic goals and mission.

These are highly autonomous positions and will require significant travel as well as regular interaction with global colleagues. To be successful in the TAM role, candidates must demonstrate an ability to balance individual and team responsibilities, strong organisational skills and, agility in a changing environment. Other key requirements of the role include:

- Experience in either Nuclear Medicine, Oncology or Urology
- Product launch experience
- Developing and driving the sales process
- Experience working with third party companies
- Bachelor’s degree **and** related industry experience
- Knowledge of the US reimbursement landscape

There will be up to 75% travel required for these positions.

When applying, please confirm your desired geographic location and the breadth of your geographic responsibility in previous roles.

Application deadline is **Friday, May 14<sup>th</sup>** and all candidates will receive a response within a week of applying.

*Agency support is not required for this role and no submissions will be considered.*