



Telix Pharmaceuticals Limited
ACN 616 620 369
Suite 401, 55 Flemington Road
North Melbourne
Victoria, 3051
Australia

Job Description: Territory Account Manager – TX North/OK/KS/NE
Type: Full Time
Location: Remote (TX North, OK, KS, NE)
Date: Immediate

About Telix Pharmaceuticals Limited

Telix is an Australian public company (ASX: TLX) headquartered in Melbourne with international operations in Europe, the US and Japan. Our mission is to be a leading, global biopharmaceutical company that delivers on the promise of precision medicine through targeted radiation, and we are currently developing a portfolio of clinical-stage products that address significant unmet medical need in oncology and rare diseases.

About The Role

To be considered, you must be located within the assigned territory: Texas, Oklahoma, Nebraska, or Kansas.

Due to continuous growth, we are adding a new member to our Telix team. The Territory Account Manager will be responsible for engaging Nuclear Medicine, Radiologists, Oncologists, Urologists, and PET Imaging sites. Key responsibilities will include:

- Promoting and representing the Telix portfolio of products and the Telix mission
- Working closely with AVP on sales and financial goals
- Coordinating resources to provide maximized market potential
- Mastering clinical data, disease state knowledge, competitive product landscape and market access information to drive relevant messaging
- Maintaining accounts and HCP sales progress within CRM

About You

You are a passionate and enthusiastic professional with demonstrated sales experience in nuclear medicine, imaging, or oncology. You enjoy working in a collaborative environment and interacting with customers and key stakeholders. You're a self-motivated individual with excellent time-management and prioritization skills. You have also completed a Bachelors' degree (or higher) and are open to traveling up to 75% of working time.

Why Work at Telix?

We are a dynamic, fast-growing biopharmaceutical company based in Melbourne, Australia that is continuing to grow in all regions. In addition to our standard US employee benefits, our US sales team receive a monthly car allowance, cell phone reimbursement, and are eligible for quarterly sales bonuses. You will also be surrounded by an engaged and supportive team of colleagues who all have a shared purpose: to help people with cancer and rare diseases live longer, better quality lives.

To register your interest, please email your CV, including a cover letter at employment@telixpharma.com. Application deadline is Friday 20 May 2022.

Agency support is not required for this role and no submissions will be considered.