

**Job Description:**  
**Key Account Manager - Oncology Specialist**  
**Type: Full Time**  
**Location: Belgium - Liege**  
**Date: Immediate**

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## About Telix Pharmaceuticals Limited

Telix Pharmaceuticals Limited (“Telix”, the “Company”) is an Australian public Company (ASX:TLX) headquartered in Melbourne with operations in Europe, the US and Japan. Our mission is to be a leading, global biopharmaceutical Company in the field of “theranostic” radiopharmaceuticals and the Company is currently developing a mid-late stage pipeline of products in oncology and rare diseases.

## Description

Due to continued growth, we are looking to add a *Key Account Manager* to our European team. Reporting to the VP Sales & Marketing – EMEA, the individual will play an important role in contributing to the achievement of the group’s strategic goals by actively managing distributor sales developments in France and other vital territories. Ensuring sales, referral activities and contributing to the team’s overall oncology knowledge will all be part of the day-to-day.

Every day is different in this dynamic business however core responsibilities will include:

- Working in collaboration with the Vice President of Sales & Marketing EMEA to focus on developing, implementing and executing oncology sales & marketing strategies with distributor partners in line with global objectives and sales goals.
- Focusing on market development, urology/oncology product positioning, market penetration, training for product launches and key urology / oncology opinion leader development.
- Managing execution of business plans, sales & marketing activities and forecasts
- Managing strategic account relationships in dedicated EU regions
- Contributing to the development of EMEA focused marketing materials and supporting the head of marketing

To be considered, you will ideally have:

- A relevant tertiary degree
- Progressive experience in medical /pharmaceutical / radiopharmaceutical / oncology sales
- Oncology background preferred, nuclear experience a plus
- Skills in project management, research and data analysis
- Languages: English mandatory – French and German ideal, other languages a plus!

Applications must be in English.

No agency submissions will be accepted for this role.



# POSITION DESCRIPTION

For further details and information pertaining to compensation for the role, as well as expressions of interest, please contact Telix People and Culture at: [employment@telixpharma.com](mailto:employment@telixpharma.com)