



Job Description: Telix: US Field Medical Affairs – Manager/Dir

Type: Full-time

Location: Remote (preferably East coast)

Date: Immediate

About Telix Pharmaceuticals Limited

Telix Pharmaceuticals Limited (“Telix”, the “Company”) is a Australian public Company (ASX:TLX) headquartered in Melbourne with operations in Europe, the US and Japan. Our mission is to be a leading, global biopharmaceutical Company in the field of “theragnostic” radiopharmaceuticals and the Company is currently developing a mid-late stage pipeline of products in prostate, kidney and brain (GBM) cancer.

Job Description and Key Objectives

To contribute to the achievement of the company’s strategic goals through the leadership, management and development of the Field Medical Team in order to establish the medical/scientific platform for the company’s portfolio. Serves as a product lead for the field medical team, contributes to the development of product brand strategies; and ensures field execution of the medical and scientific strategies and tactics aligned across the organization. To ensure that all Field Medical Affairs activities are conducted within required timelines and budget, to the highest standards of Good Laboratory Practice (GLP), International Council for Harmonization (ICH) guidelines, Good Clinical Practice (GCP) and according to regulatory guidelines, laws and Standard Operating Procedures (SOPs).

This is a remote role preferably based on the East Coast USA.

REPORTING LINE

Executive Medical Director - US

ROLES AND RESPONSIBILITIES (include, but not limited to):

- Build, lead, develop, oversee, and maximize the impact of the MSL team. Recruit, retain and develop outstanding MSLs. Establish, communicate and systematically review performance expectations and personal development plans.
- Establish a vision and provide active leadership for MSL team, aligning strategy with cross-functional teams.
- Establish a culture aligned to Telix, being science-based, seeking internal and external collaborations, ensuring a positive team culture of trust and a proactive and responsive attitude to ensure high-performance.
- Optimize field strategy and determine tactical execution plan in supporting scientific and medical communications and building collaborative peer-to-peer relationships with external stakeholders supporting investigational and approved products.
- Understand regional and national trends to inform and align with Medical Affairs and Telix objectives.

- Quantify and report MSL team impact on Telix goals and medical objectives, assessing team effectiveness and cross-functional communication and collaboration.
- Display fiscal accountability and efficient use of resources. Ensure high visibility and ongoing communication of team activities, achievements in addition to scientific and medical insights.
- Systematically ensure MSL team identify and develop productive collaborations with Key Opinion Leaders, other important stakeholders and organizations. Ensure team is able to identify potential high-impact medical research projects and publication opportunities, in line with Telix identified areas of interest.
- Establish expectations and tactics to support Telix clinical development and clinical operations, maintaining respective responsibilities and ensuring excellent communication to aid execution of Telix clinical studies.
- Ensure the team is skilled in delivering high quality scientific/medical education in a variety of settings, and in gathering valuable feedback to be disseminated throughout the organization. Ensure comprehensive training to develop and maintain the highest scientific and medical expertise of all relevant diseases, products, development plans, so that MSLs are acknowledged internally and externally as experts.
- Ensure comprehensive local, national and international meeting and congress planning to gather intelligence, develop productive collaborations, assist personal education and ensure insight is shared within Telix cross-functionally.
- Maintain a high level of team knowledge of and appropriately implement current local pharmaceutical regulation and ensure implementation of Telix policies and procedures. Ensure all MSL activities, including external interactions, are conducted in accordance with Telix objectives, compliance policies and procedures as well as with legal and ethical standards.

SKILLS AND COMPETENCIES

- Track record of success in building, developing and managing high-performing field-based teams.
- Excellent communication skills: verbal, written and when giving presentations.
- Demonstrated ability to develop medical affairs strategies and tactical plans.
- Experience in building relationships with Clinical Operations team and aligning on field-based roles and responsibilities.
- Detailed knowledge of regulations and practices related to industry interactions with healthcare professionals.
- Excellent organization skills, planning abilities and budget management.
- Ability to quickly understand:
 - complex disease areas, treatments and clinical development plans
 - healthcare landscape, hospitals, healthcare professionals, and patient journey
- Demonstrated ability to build productive collaborations with medical experts.
- Able to thrive as part of a team and when working independently.
- Proven track record of delivering results that meet or exceed targeted objectives.
- Valid driver's license.
- Ability for 60% travel.

EDUCATION, EXPERIENCE AND QUALIFICATIONS

- Scientific, healthcare or medical degree (MS, PharmD, PhD, MD, RN, PA).

- Field-based medical experience and 2+ years of management experience.
- Experience working with clinical operations, R&D and/or medical affairs.
- Experience in radiopharmaceuticals preferred or oncology is an advantage.
- Thorough understanding of all applicable regulatory requirements for field-based scientific personnel.
- Experience/expertise in interpretation of scientific data, market research, and competitive intelligence tools.